

# Fact Finder — Financial Assessment (Simple Retirement)



## Client Information

|                   | First Name | Last Name             | Date of Birth<br>(mm/dd/yy) | Gender                                                | Marital Status<br>(Single, Single Parent, Married, Common Law, Divorced, Widowed, Separated) |
|-------------------|------------|-----------------------|-----------------------------|-------------------------------------------------------|----------------------------------------------------------------------------------------------|
| Client            |            |                       |                             | M <input type="checkbox"/> F <input type="checkbox"/> |                                                                                              |
| Co-client         |            |                       |                             | M <input type="checkbox"/> F <input type="checkbox"/> |                                                                                              |
| Street            |            | City                  | Province                    |                                                       | Postal Code                                                                                  |
| Home Phone Number |            | Business Phone Number |                             | E-mail Address                                        |                                                                                              |

## Family Members

| First Name | Last Name | Date of Birth<br>(mm/dd/yy) | Relationship<br>(Son, Daughter, Grandchild, etc.) | Dependent of |
|------------|-----------|-----------------------------|---------------------------------------------------|--------------|
|            |           |                             |                                                   |              |
|            |           |                             |                                                   |              |
|            |           |                             |                                                   |              |

| Historical Data | Prior Year's Earned Income | Prior Year's Pension Adjustment | RRSP Overcontribution Balance | Unused RRSP deduction limit | TFSA Overcontribution Balance | Unused TFSA Contribution Room |
|-----------------|----------------------------|---------------------------------|-------------------------------|-----------------------------|-------------------------------|-------------------------------|
| Client          |                            |                                 |                               |                             |                               |                               |
| Co-client       |                            |                                 |                               |                             |                               |                               |

## Net Worth

| Lifestyle Assets                       | Current Value (\$) | Liabilities    | Outstanding Amount (\$) | Interest Rate (%) | Monthly Payments |
|----------------------------------------|--------------------|----------------|-------------------------|-------------------|------------------|
| Residence (e.g. home)                  |                    | Mortgages      |                         |                   |                  |
| Cottage (e.g. vacation home)           |                    | Car Loans      |                         |                   |                  |
| Personal Use Property (e.g. car, boat) |                    | Personal Loans |                         |                   |                  |
| Listed Personal Property               |                    | Other Debt     |                         |                   |                  |

## Cash Flow

| Gross Annual Income | Client                               |      | Co-client                               |                                             | Note: Expenses can be entered as one total amount to simplify data entry. |                                    |
|---------------------|--------------------------------------|------|-----------------------------------------|---------------------------------------------|---------------------------------------------------------------------------|------------------------------------|
|                     |                                      |      |                                         |                                             |                                                                           |                                    |
| Monthly Expenses    | Housing<br>(e.g. utilities, repairs) | Food | Transportation<br>(e.g. gas, insurance) | Entertainment<br>(e.g. restaurants, movies) | Personal<br>(e.g. clothing, hobbies)                                      | Other<br>(e.g. child care, travel) |
| Amount              |                                      |      |                                         |                                             |                                                                           |                                    |

## Retirement Goal

|                                               |                |              | Retirement Age | Life Expectancy | Annual Defined Pension Income (today's \$) |
|-----------------------------------------------|----------------|--------------|----------------|-----------------|--------------------------------------------|
| Desired Annual Retirement Income (today's \$) | _____          | Index at (%) | Client         |                 |                                            |
|                                               | (after tax \$) | _____        | Co-client      |                 |                                            |

|           | Non-Registered |                         |                 | Registered    |                         |                 | TFSA          |                         |                 |
|-----------|----------------|-------------------------|-----------------|---------------|-------------------------|-----------------|---------------|-------------------------|-----------------|
|           | Current Value  | Assumed Return Rate (%) | Monthly Savings | Current Value | Assumed Return Rate (%) | Monthly Savings | Current Value | Assumed Return Rate (%) | Monthly Savings |
| Client    |                |                         |                 |               |                         |                 |               |                         |                 |
| Co-client |                |                         |                 |               |                         |                 |               |                         |                 |
| Joint     |                |                         |                 |               |                         |                 |               |                         |                 |

## Education Goal

|                                     | Goal 1 | Goal 2 | Goal 3 |
|-------------------------------------|--------|--------|--------|
| Family Member                       |        |        |        |
| Annual Education Costs (today's \$) |        |        |        |
| Index Costs by                      |        |        |        |
| Education Start Age                 |        |        |        |
| Number of Years                     |        |        |        |
| Current Amount Saved                |        |        |        |
| Current Monthly Savings             |        |        |        |
| Assumed Return Rate (%)             |        |        |        |

## Major Purchase Goal

|                                        | Goal 1 | Goal 2 | Goal 3 |
|----------------------------------------|--------|--------|--------|
| Description                            |        |        |        |
| Purchase Date                          |        |        |        |
| Cost (today's \$)                      |        |        |        |
| Index Costs by                         |        |        |        |
| Non-Registered Current Amount Saved    |        |        |        |
| Non-Registered Current Monthly Savings |        |        |        |
| TFSA Current Amount Saved              |        |        |        |
| TFSA Current Monthly Savings           |        |        |        |
| Assumed Return Rate (%)                |        |        |        |

## Life Insurance

|                                       | Client      | Co-client |
|---------------------------------------|-------------|-----------|
| Existing Coverage                     |             |           |
| Monthly Premium                       |             |           |
|                                       | If Both Die |           |
| Total Lump Sum Expenses on Death (\$) |             |           |
| Annual Ongoing Expenses (\$)          |             |           |
| Number of Years                       |             |           |

## Disability Insurance

|                     | Client | Co-client |
|---------------------|--------|-----------|
| Short-Term Coverage |        |           |
| Monthly Benefits    |        |           |
| Duration (months)   |        |           |
| Monthly Premium     |        |           |
| Long-Term Coverage  |        |           |
| Monthly Benefits    |        |           |
| Benefits End at Age |        |           |
| Monthly Premium     |        |           |